

# **ANNUAL REPORT 2017**





## From the **Master**

Our Annual Report continues to evolve in its fourth year, in particular this year carrying a link to our published accounts for those of you who want to dive into the kind of financial detail you might expect from corporate Annual Reports - though it is worth saying that the Charities' SORP takes some knowing, and the Finance Bursar's summary may be at least as revealing. I promised last year news of our development at the Master's Field, and indeed we are now waiting for Oxford City Council to pronounce on our submitted plans for 212 rooms, some 150 of which are additional and will allow us to house all our undergraduates for all of their time at Balliol. There is a further note on this on page 4. Our tutorial body of Fellows continues to grow, with three new appointments shortly to be made in the second year of our Career Development Fellowships programme, to add to the similar number appointed last year. This is very much in the spirit too of preserving the tutorial tradition which owes so much to Master Benjamin Jowett, whose bicentenary we celebrate in 2017.

Floreat Domus.

Sir Drummond Bone (1968)

# Advancing Benjamin Jowett's Remarkable Legacy at Balliol

Benjamin Jowett was one of the most influential figures in the history of Balliol, first as a famous tutor and subsequently as one of our most celebrated Masters (1870-93). lowett's Mastership saw the culmination of educational reforms that ensured Balliol's doors were open to the best and brightest minds, by placing an unprecedented emphasis on admission by merit. He also famously encouraged a close relationship between the Fellows and their



students - presiding over the development of what we now recognise as the tutorial system. These innovations were possible because lowett had worked hard to encourage his former students, friends, and admirers to support Balliol financially. Their gifts helped establish one of the most progressive and powerful influences on the world of his day, and equipped the College to be a place of learning and intellectual community. Gifts from Old Members and friends continue to extend that legacy today.

### Balliol's access and outreach work promotes admission by merit

Balliol's reputation critically depends on our ability to recruit students with outstanding academic potential regardless of gender, ethnicity, social background, or any other arbitrary factor. This requires self-scrutiny: we must be mindful of our own biases and assumptions and strive to ensure that our admissions procedures are fair and effective. But there is also a crucial job of work to be done in reaching out to students from as wide a range of backgrounds as possible, both within and outside the UK. Such efforts involve the whole College community, from the students who participate in our Open Days to the tutors who lead academic taster events focused on encouraging applications for particular subjects. Since 2012, Kate Kettle, the David Freeman Outreach and Student Support Officer, has made a tremendous contribution in this regard, in particular by pioneering Balliol's Floreat access programme for Year 12 students from state schools in Hertfordshire and London. We are pleased with the progress we are making in this area, and the fact that 76% of our UK undergraduate offers in 2016 went to state school students is striking, but we are not complacent. There is much more we can and should do to ensure that Balliol is open to all on the basis of academic merit alone.

Dr Daniel Butt, Associate Professor, Robert Maxwell Fellow and Tutor in Political Theory, and Vice-Master (Academic)



- one in each of the 12 major subject areas. Our mission is to develop the next star academics. Thanks to the support of alumni, the first three CDFs have been appointed, two of whom arrived in Michaelmas Term.

In his Preface to the Old English Pastoral Care, King Alfred alludes to the difficulty of fitting intellectual labours around his 'mislicum ond manigfealdum bisgum' (various and manifold concerns). Although the cares of an early career academic are not especially comparable with those of a ninth-century King of Wessex, while working through this text with first-year English students I have felt a certain kinship to Alfred – wishing to devote time to scholarship, but compelled by the precarious career path of the young academic to focus my energies elsewhere. But this year, I am fortunate enough to find myself in a position that does give me time, resources and support for research. Like Alfred on Athelney, I have been granted a precious breathing space in which to marshal my forces, making a permanent academic position that much more attainable. This Michaelmas, as the students and I navigated our way through an Anglo-Saxon King's plans to improve the state of learning by providing opportunities for those at the start of their academic careers, I was reminded how fortunate my fellow Balliol CDF and I are that, despite the passage of more than a millennium, we still have a supply of generous and farsighted supporters of scholarship.

Dr Helen Appleton, Career Development Fellow in Old and Early Medieval English

I have not followed a typical route to the CDF post at Balliol. Before taking up the Fellowship I worked in the British Government and wrote a best-selling book, The Future of the Professions. In time it became clear to me, though, that I wanted to spend my working life as an economist – researching, teaching, and writing. These are my passions. The CDF post allowed me to follow them. Most importantly, it allowed me to keep a strong connection to Balliol, a home where I have now spent a great chunk of my life – as an

undergraduate, a graduate, and now a Fellow – and which means a great deal to me. The post is unique in allowing me to keep such a strong relationship to the College. To those alumni donors who funded my post, l would like to say a great thank you for making this possible. It is a privilege to be back again, researching and writing, and teaching the brightest minds in the country at the same time.

Daniel Susskind (2006), Career **Development Fellow in Economics** 



## Bursaries funded by Old Members support talented undergraduates

Coming from a small comprehensive in Worcestershire, I didn't know much about Oxford until I attended an access summer school at Balliol. I was immediately drawn to the way the College matched its historic prestige with a relaxed, welcoming environment. I'm now in the third year of my History degree, and Balliol has been more than I could have ever hoped for I'm studying a subject I love, under tutors who encourage freedom of thought and an ambitious approach to taking my research in whatever direction I like. The sheer diversity of people attracted to Balliol's active JCR life makes it a crucible for making new friends and has exposed me to new ideas.

My gratitude to Balliol for its financial support is huge. In times of difficulty, when I couldn't rely on my family to help cover the cost of food and rent, I received a bursary which gave me the peace of mind to stay on track with my studies and remain involved in College life. I've since been the charities rep on the JCR committee, captained the rugby team and run mixed touch rugby to encourage men and women who are new to the sport.



I would like to thank Old Members who donate to the College. Without your generous assistance many students' time here would be made difficult or cut short, and Balliol would risk losing what makes it such an inclusive and diverse community.

George Badger (2014), BA History



## Investing in student accommodation and facilities: the Master's Field Project

The Master's Field Project, as it has become known, should start on the ground early this summer, assuming we gain planning permission on 14 March, with work commencing on the south of the site at the corner of Jowett Walk and St Cross Road, which will become the focus of the first phase of development, to provide accommodation for undergraduates, and a new sports pavilion. Phase two in the north of the site with work beginning in 2019 will see Martin and Dellal buildings replaced with modern accommodation, which will

also add some 60 rooms to our total for graduates. The project as a whole should be completed in 2020, and will transform our accommodation offering to both under and postgraduates. The development is substantially funded by a private placement of £35 million over 45 years, by which time it will be self-funding.

Drummond Bone, Master

### Postgraduate scholarships shape Balliol's global student community

I'm a conservation biologist working in wild felid conservation. I was born and raised in Caracas, Venezuela, where I obtained my Bachelor's Degree in Biology at Simón Bolívar University. During that time, I participated in an exchange programme with Lund University in Sweden, which let me conduct my undergraduate degree project in Namibia with the Cheetah Conservation Fund Research and Education Centre.



At Balliol, I'm doing my DPhil research on the Indochinese and Javan leopard in Southeast Asia and I hope my findings will help guide conservation efforts to prevent their extinction. Despite the precarious state of both subspecies, little is being done to protect them, and populations have become critically low. Significant research is needed to reverse these trends, and my goal is to help provide the answers.

I was drawn to Balliol because of its reputation for fostering independent thought, and for the rich diversity of its MCR community. It is truly inspirational to live in the beautiful surroundings of the Manor, where we have access to well-equipped and comfortable communal facilities that foster intellectual exchanges. The College also offers wonderful scholarships. For students like me with limited resources it's a blessing that we can count on Balliol's donors. You give us the chance to fulfil our dreams. I'm wholeheartedly thankful for this wonderful opportunity.

Susana Rostro Garcia (2013), DPhil Zoology

## Recognising our regular donors: the Jowett Society

In recognition of Old Members and friends whose loyal support enables the College to advance Benjamin Jowett's legacy, Balliol is launching the Jowett Society. Annual membership will comprise those who make regular gifts towards a College priority. Within the Society, the 1263 Circle will offer special recognition to those who give £1,263 per year or more.

You are invited to become a Jowett Society Founding Member, by making a regular gift (by direct debit or credit/ debit card) before the end of 2017 the bicentenary of Jowett's birth.





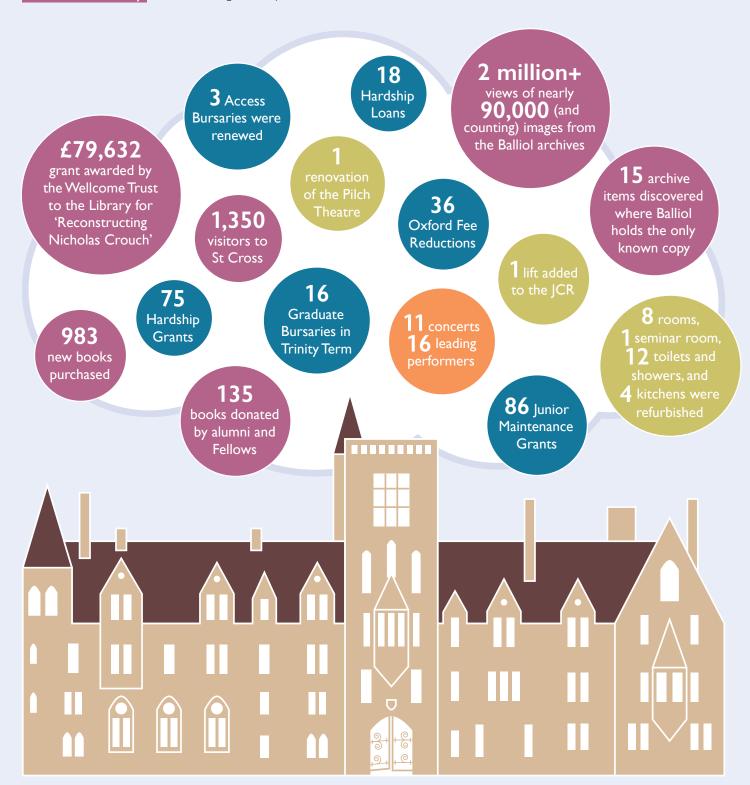


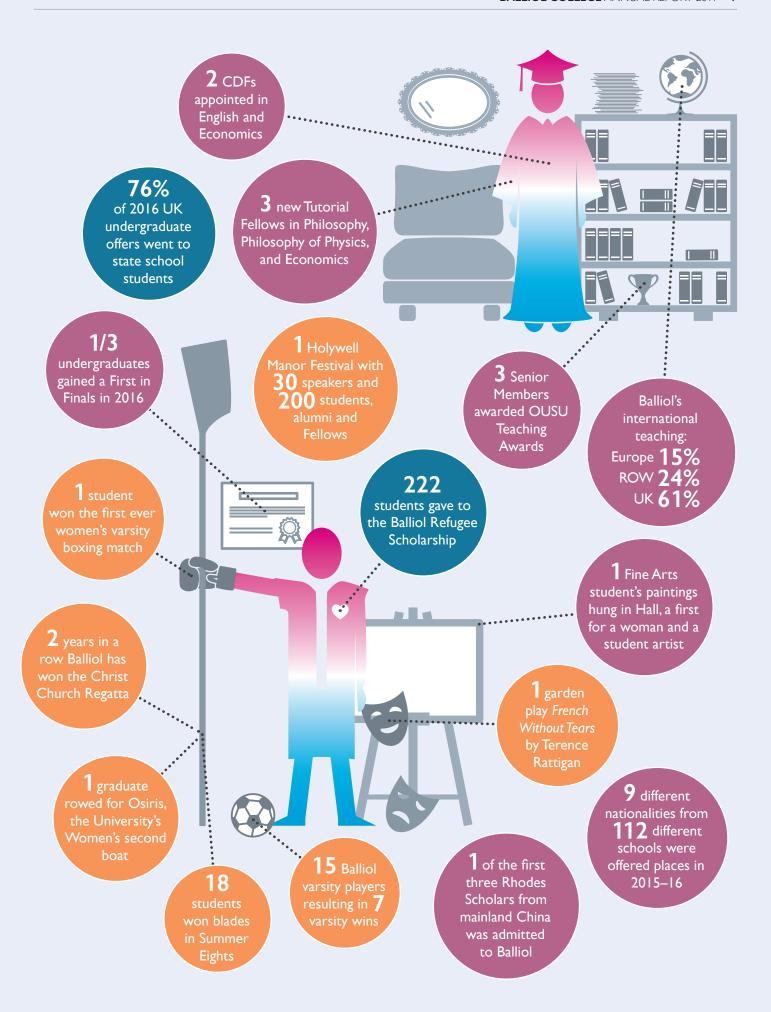




## The Difference you Made

In the last year, Old Members and friends have made a huge impact at Balliol in many wonderful ways. With every gift you have invested in student support, provided scholarships and bursaries to talented students whatever their background, and contributed to an exceptional academic community rich in knowledge and experience across a wide range of subjects. You have also supported a variety of extra-curricular activities and sports, and helped the College maintain its historic buildings and grounds for current and future students, Fellows, and visitors. Here are some highlights from the past year in the major areas of College life which you support.





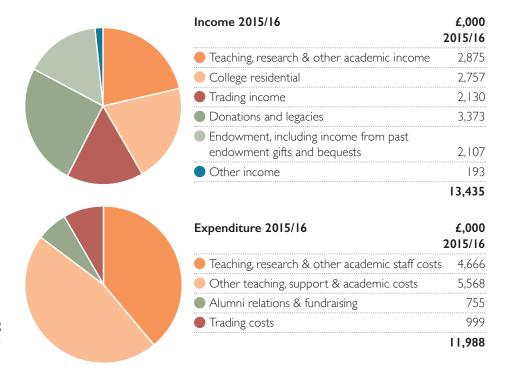
## College Finances 2015/16

### Financial performance

The outcome for 2015/16 represents the eleventh successive surplus for the College. It reflects a strategy the College has implemented to build new sources of operating income, while seeking to control costs and increase operating efficiencies. This attention to our financial base allows the College both to plan for its future and to provide unsurpassed support to its students and academic staff, as highlighted elsewhere in this report.

Total income including donations from all activities was £13.4m, ahead of budget and a material increase on the results for 2014/15. In particular, recognition must go to the Domestic Bursar and her team for increasing conference rents and catering income, which came in over budget and ahead of the out-turn for the previous year. Similarly, the generosity of our donors, supported by the Development Director and his team, remain a crucial source of support for Balliol as they have done throughout much of the College's history. These efforts remain crucial to the College as it seeks to deliver its mission.

Expenditure, at £12.3m, reflected our typical composition of costs, with increased expenditure for building renovations, infrastructure, and key academic priorities such as student Financial Aid, the Library, and outreach expenses. While academic



salaries are set by national agreement,
Balliol seeks to pay its non-academic staff
on a competitive basis with other Oxford
colleges, and to match Living Wage increases.
Overall, expenditure has been carefully
managed. Total non-staff expenditure came
in below budget for the financial year, we
are pleased to report. The forward budget
process remains a key discipline for the
College. The critical test for Balliol's financial
stability is the relationship between the
patterns of income and expenditure, and
these are currently in satisfactory balance.

The figures in the charts above are extracted from the College's statutory audited financial statements for the year 2015/16, which were approved by Governing Body on 9 November 2016. They show that the ongoing generous support of Balliol's donors is crucial if the College is to continue to build its endowment while achieving many of its academic and operational objectives now and in the future. Generous capital donations of £2.8m are to be transferred to the endowment.

### **Endowment update**

The value of the College's endowment funds stood at £101.6m as at 31 July 2015, up £9.7m from one year ago on a like-for-like basis. Over the 12 months to 31 July 2016 the College's investments performed well in excess of benchmark returns, with a total return after expenses of 9.0%.

Several of our holdings made positive contributions. Our diversified asset manager, Oxford University Endowment Management, provided returns of 9.8%. Our equity tracker holdings with Vanguard were up 16.3%. Our holdings with the former Oxford

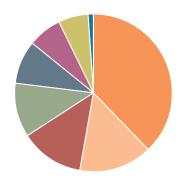
Investment Partnership Fund were also up I 6.3%. Private equity holdings have been a key feature of the College's investment returns in recent years. As these positions are continuing to mature we anticipate further positive returns in the coming years. Our property investments in the Charities Property Fund returned 8% and as the College has no external property portfolio, this holding provides us with exposure to this asset class. Balliol's exposure to US and developed market equities, and a modest exposure to unhedged US dollar positions, added to our investment performance.

The improvements in Balliol's underlying financial condition have provided scope to be more prudent with expenditure taken from the endowment. The College has reduced its spending rule, based on a four-year rolling average of endowment value, to a drawdown of 3.5%. We believe this will promote sustainability and intergenerational equity for future students and Fellows.

In the financial year 2015/16 the College examined several external risks which might affect investment strategy, including low economic growth, political issues,

and the Brexit referendum result. The Investment Committee, membership of which comprises a balance of external members, many of whom are Old Members, plays a central role here. Balliol's portfolio strategy seeks equity-like returns, but with a significant reduction in risk. This is achieved by having a portion of our portfolio in conservative investments such as cash, bonds, and absolute return holdings. We also use our long investment horizon to seek opportunities, by taking an exposure to multi-asset class managers. Finally, the College is prepared to accept a degree of liquidity and volatility in certain holdings such as equity, property, and private equity, where we consider an enhanced return can be achieved.

In May 2016 Balliol commissioned a review of its investment strategy and portfolio allocation by Lane Clark & Peacock, a leading charity investment consulting firm. Their advice was to continue our risk-averse posture, and they reported: The current allocation of the Balliol investment funds continues to be reasonable in our view, and we see no reason for material changes to

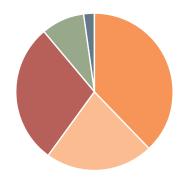


#### Portfolio breakdown by asset class

Equities	38%
Private equity	15%
Absolute return	13%
Property	11%
<ul><li>Cash</li></ul>	9%
Credit	7%
Fixed income	6%
Commodities	1%

Note: 2015/16 endowment value excludes investment relating to the Master's Field.

the broad asset mix, managers or policy.'
The Investment Committee believes that an independent review of College's investment



#### Portfolio breakdown by manager style

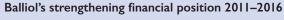
Active investment portfolio	
management	38%
Bond managers	22%
<ul> <li>Global multi-asset fund managers</li> </ul>	29%
Property fund managers	9%
Private equity and alternative	
investment managers	2%

policy will promote informed decisions when investing Balliol's assets, and plans to hold such a review every four to five years.

## Balliol secures bond in order to house all undergraduates

As the Master discusses on page 4, the College plans to redevelop the Master's Field in order to expand its undergraduate and postgraduate accommodation capacity. Governing Body approved, in principle, its commitment to this plan in late 2015. The chart (right) shows that clear improvements in Balliol's underlying financial position have been achieved over the last five years, and these steps significantly improved the terms on which Balliol could raise the core financing for this critical project.

In the initial planning stages, the College evaluated a variety of ways to finance the project, ranging from use of endowment funds to various forms of debt to a sale-and-leaseback structure. At that time, long-term borrowing costs were seen at an historic low, and some UK academic institutions were securing long-term borrowing in the capital markets. In December 2015 Balliol raised £35m through a private placement bond with a 45-year fixed rate of interest of 3.37% managed by Credit Suisse. The investor is





a single institution with a long record of investment in the charitable and academic sectors. We believe the College has secured long-term financing at an attractive level of cost which will enable the Master's Field development, over the longer term, to repay the principal amount comfortably and indeed, with an increased capacity for banqueting and conference activity, return a positive cash flow to the College.



To read the College's Annual Report and Financial Statements for the year ended 31 July 2016 in full, please visit www.alumniweb.ox.ac.uk/balliol/donor-report

## **Balliol's Benefactors**

We would like to thank alumni and friends who have made donations and given generously of their time and advice throughout the year. Below are listed all donors who have made gifts of all sizes during the period 1 January to 31 December 2016.

This year the College will launch the **Jowett Society for regular donors**, recognising those who support Balliol by making regular contributions towards funds supporting core student financial

support, academic excellence and extra-curricular activities with a direct debit or other regular payment. Membership will also include those who have given £1,263 or more in three consecutive years towards one of these priorities. All donors who become members during 2017 – the bicentenary of Jowett's birth – will be recognised as founding members in the next Annual Report.

\* indicates deceased

#### 1938-1949

Ian Adams John Davey David Dell John Dunbar Sir Matthew Farrer Professor Monty Frey Colin Haines Adrian Hamilton Peter Higgins Hyla Holden Richard Jameson Sir Charles lessel Bt Leon Kitchen Kenneth Matthews Sir Ronald McIntosh Derek Nightingale Neil Rees Professor Ivan Roitt Leslie Russell John Sands Lionel Scott Harold Seaman Ronald Siddons John Sparrow Keith Stephens **Emeritus Professor** John Stewart The Rt Hon the Lord Taverne Jasper Tomlinson Richard Tucker Michael Walker

#### 1950

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And I anonymous donor

### 1951

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John Smith
His Honour Clive Tayler
Barry Taylor
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### 1954

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Brian Marshall
Leif Mills
The Revd John Morris
Norman Pilkington
Geoffrey Slater

Christopher White

Professor David Chandler

#### 1955

Nigel Bacon

Denis Cross Professor lack Dennis Christopher Fildes Frank Foster Eric Hopkinson Alexander Hopkinson-Woolley David Killick\* Professor Sir Anthony Leggett loseph Lehrer Lord Maclennan Professor John Pratt His Honour Edward Slinger Professor Paul Smith Jeffrey Stanyer Robin Sternberg Professor Gilbert Strang William Wilkie

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Roy Dennett
Frederick Herlihy
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Powell Hutton
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The Rt Hon Sir David
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Jeremy Minns
Donald Shaw
Stuart Swift
Colin Wyman
And 2 anonymous donors

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Les Fixter
Mike Fox
David Gordon
Chris Gutch
Trevor Hanslip
John Kentleton
Peter Lawton
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Hugh Beevor
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Alexander Bierrum
Eric Bodger
Reid Chambers
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Freddie Craig
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Robert Guy
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Peter Hirst Alan James Chris Jelley Gordon lenkins Edward Lindsell John Mallinson Graham Massey David McDougall Eamon McKeown Matthew Melliar-Smith Anthony Metcalfe Fd Miller Peter Miller Derek Minor John Moisson Humphrey Morison Mike Morris Edward Mortimer leremy Oliver Richard Parker Lord Patten David Pugsley Professor Peter Scott Philip Spender Euan Sutherland Norton Tennille Iim Townend James Tyler Roger Whitehouse Professor the Hon Robin Wilson Professor Gerald Wright And I anonymous donor

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Charles Thacker

And I anonymous donor

Bruce Thomas

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Professor Charles BadenFuller
James Bayliss
Ronald Berenbeim
Sir David Bostock\*
Charles Brookes
John Cook
Graham Cooper\*
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Christopher Currie

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Peter Taylor François Thérien

Fred West And 3 anonymous donors

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Robin Aaronson Professor Hagan Bayley Richard Boohan Alan Bramley Gordon Cockburn Peter Cooper Professor Russell Davies Logan Delany Roger Fellows Professor Martin Gibling Judge Francis Goddard Peter Grebenik Eric Hanson Michael Hodges Malcolm John Andrew Johnson David Jones Edward Jones Professor Craig Joyce Professor Ronald King Iulian Lewis Andrew Lincoln Malcolm Livingstone John Lund Patrick Mackarness Philip Mansel Wentworth Miller Richard Salter Professor Charles Simkins Peter Stacey David Vernon-Jones Paul Viita Professor Michael Watson Caleb Watts

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Ian Wilson

And I anonymous donor

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#### 1973

Arthur Aufses III

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#### 1974

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Professor Hugh Bradlow
John Brook
Howard Cook
David Critchley
John Foley
John Hamilton
Tim Harrdy
Martin Harris

Peter Holdsworth Neville Jennings Martin Kochanski Peter Macklin Anthony Markham Richard Pardy Tony Pullinger Sir Sebastian Roberts Mark Roe Andrew Sharp Simon Ward Oliver Watts Andrew Whittaker And I anonymous donor

#### 1975

Charles Alexander Michael Bartlet Tim Boardman The Revd Michael Cullinan Paul Edwards John Firth Alban Gordon Roger Gray Stuart Jamieson Bernard Keating Professor Michael Landesmann Peter Martin Stephen Moss Raymond Petit Iulian Powe David Railton Iohn Ralfe Professor Michael Sandel Alvise Sartori Richard Sheff Stephen Simpson Richard Taylor Anthony Teasdale Simon Tesh Paul Thompson Mike Williams

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And I anonymous donor

#### 1977

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#### 1978

Richard Walker

John Whiston

Ian Williams

John Winters

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Professor Dilip Abreu

Carter Brandon

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Peter Wetherall

Christopher Whitehouse

Michael Wilcockson And 3 anonymous donors

#### 1979

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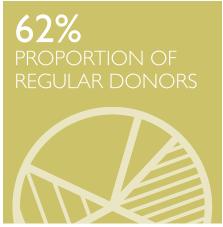
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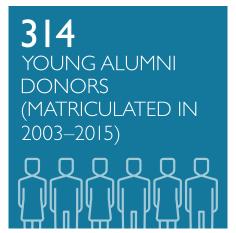
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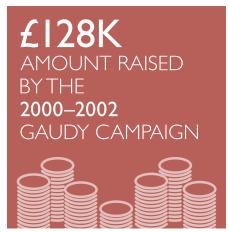












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